

# Community Power Coalition of NH

## Portsmouth Community Power Update

Portsmouth City Hall | November 16, 2023, 6:30pm

Brian Callnan, Chief Executive Officer



**COMMUNITY  
POWER COALITION**  
OF NEW HAMPSHIRE



# Agenda

- ⚡ CEO Insights
- ⚡ Senior Team Update
- ⚡ Membership Growth
- ⚡ Financial Snapshot
- ⚡ Regulatory/Legislative Update
- ⚡ Spring Rates (February –July)
- ⚡ Projects and Programs Update
- ⚡ Near Term Focus
- ⚡ Open Discussion



**Lower Rates** | **Local Control** | **Consumer Choice** | **Clean Energy**

# Senior Team Update... Today



Hery Herndon

Dir. Of Member Services

8yrs of experience



Deana Dennis

Dir. Of Regulatory and  
Legislative Affairs

15yrs of experience



Bobbi-Jo Michael

Dir. Of Administration

17yrs of experience

# Senior Team Update ... 2024



Dir. Of Projects and Programs  
>10yrs of experience



Senior Energy Analyst  
>10yrs of experience



Communications Specialist  
>5yrs of experience

# Community Power Coalition of NH

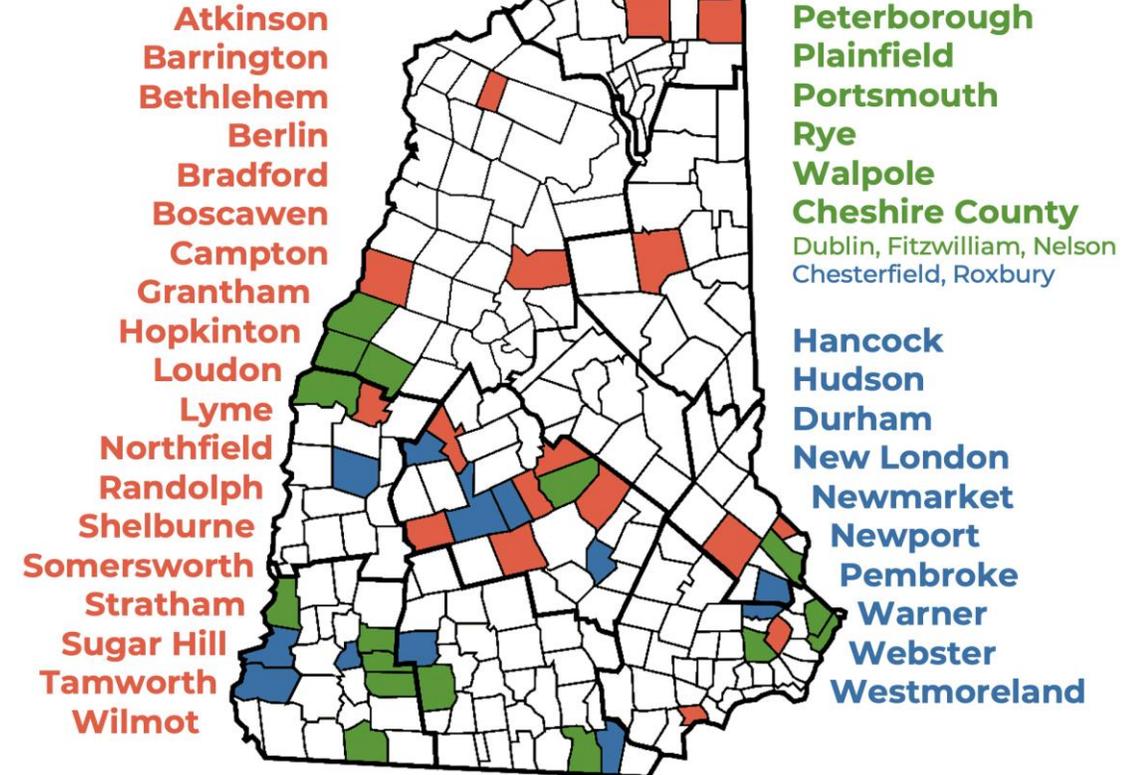
Public Power Energy Supplier, Created by NH Municipalities

- ⚡ 1 County & 45 Municipal Members
- ⚡ Representing >25% of NH population
- ⚡ Rapid growth:
  - Dozens of cities/towns in process of joining
- ⚡ 14 Members launched 2023
  - ~80,000 customers
  - ~450,000 MWh in 2023 (APR – DEC)
  - ~\$51 million 2023 revenues (controlled by communities)
  - Larger than Unitil or Liberty loads
- ⚡ Remaining & new Members to launch 2024+

All NH cities & towns are invited to join

## MEMBERSHIP

- Launched!
- Approved
- Planning



# Reporting: Cost, Revenue, Reserves, Benefits

## CPCNH Member Monthly Report\* (DRAFT)

### Inception to Date, August 2023

Community Power Aggregation	Total Revenue (\$000)	Total Costs (\$000)	Joint Reserves (\$000)	Discr. Reserves (\$000)	Customer Savings (\$000)	Comm. Benefit (\$000)	Total Accounts #	Current Accounts #	Comm. Energy MWh	Opt In %	Opt Up %	Opt Down %	Opt Out %	Granite Basic %	Granite Plus %	Clean 50 %	Clean 100 %
Canterbury	\$192	\$151	\$41	\$0	\$61	\$102	939	851	1,236	3.1%	1.3%	0.0%	2.2%	96.3%	0.1%	0.8%	0.6%
Enfield	\$514	\$430	\$84	\$0	\$161	\$245	2,482	2,302	3,522	0.8%	2.0%	0.0%	0.4%	97.5%	0.2%	0.9%	1.0%
Exeter	\$2,224	\$1,724	\$500	\$0	\$1,040	\$1,541	7,469	6,845	14,316	0.8%	1.3%	0.0%	0.6%	98.0%	0.2%	0.5%	0.8%
Hanover	\$882	\$754	\$128	\$0	\$252	\$380	3,139	2,681	6,051	1.1%	4.9%	2.1%	0.6%	2.5%	91.7%	1.9%	3.3%
Harrisville	\$112	\$90	\$22	\$0	\$23	\$45	723	668	718	2.9%	4.1%	0.0%	2.0%	93.0%	0.4%	1.5%	3.1%
Lebanon	\$2,361	\$2,120	\$241	\$0	\$836	\$1,077	8,827	7,300	17,625	4.1%	3.5%	0.0%	0.3%	95.9%	0.2%	0.8%	2.8%
Nashua	\$11,364	\$8,806	\$2,557	\$0	\$2,546	\$5,103	37,145	32,885	73,373	0.6%	0.5%	0.0%	0.4%	99.1%	0.1%	0.1%	0.3%
Peterborough	\$776	\$611	\$165	\$0	\$149	\$314	3,228	3,020	4,866	1.3%	1.5%	2.5%	1.2%	3.0%	93.9%	0.9%	1.1%
Plainfield	\$229	\$185	\$43	\$0	\$58	\$101	485	751	1,491	1.9%	1.6%	1.4%	0.8%	2.0%	95.3%	0.4%	1.4%
Portsmouth	\$2,907	\$2,289	\$618	\$0	\$545	\$1,163	12,727	11,281	18,855	1.0%	0.8%	0.0%	0.6%	98.3%	0.1%	0.3%	0.7%
Rye	\$857	\$665	\$192	\$0	\$181	\$373	2,900	2,627	5,519	2.2%	0.7%	0.0%	0.5%	98.7%	0.0%	0.5%	0.3%
Walpole	\$519	\$421	\$98	\$0	\$154	\$252	1,809	1,695	3,492	1.9%	0.9%	0.0%	0.5%	98.4%	0.1%	0.5%	0.5%
CPCNH	\$22,937	\$18,246	\$4,689	\$0	\$6,006	\$10,696	81,873	72,906	151,065	1.3%	1.2%	0.2%	0.5%	90.3%	7.9%	0.4%	0.9%

# Regulatory and Legislative Update

- ⚡ Net Energy Metering 3.0
- ⚡ Bill Ready Billing Waiver
- ⚡ EDI Working Group
- ⚡ Data Platform
- ⚡ Liberty Distribution Rate Case
- ⚡ Harrisville/CPCNH Complaint
- ⚡ Purchase of Receivables
- ⚡ Leg. Service Request- RSA 362
- ⚡ Load Settlement Petition
- ⚡ And More....



[Evergreen](#)

**Lower Rates** | **Local Control** | **Consumer Choice** | **Clean Energy**

# Public Power for New Hampshire



## Competitive Rates & Expanded Choices

- ⚡ Lower supply rates than utility default supply & administrative/regulatory burden
- ⚡ Customers can choose from a menu of options



## Regional Collaborations

- ⚡ Working with municipalities, utilities, state agencies, and others to coordinate regional energy plans and projects focused on enhancing resiliency



## Fiscal Stability and Financial Reserves

- ⚡ We deposit a portion of revenues into locally controlled reserve funds
- ⚡ Managing risk, financing clean energy projects/programs to shift off volatile fossil fuel



## Customer Focus and Public Advocacy

- ⚡ Expanding innovative options for distributed energy and efficiency programs through public advocacy
- ⚡ Legislative/Regulatory leadership is required.



**COMMUNITY  
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OF NEW HAMPSHIRE**  
*For communities, by communities.*

## **Questions & Discussion**

[www.CPCNH.org](http://www.CPCNH.org)

[CommunityPowerNH.gov](http://CommunityPowerNH.gov)